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## 1. HOT SPOT: RTS ALGORITHMIC TRADING SEMINARS

*Throughout the summer, RTS hosted the U.S. portion of its unique algorithmic trading seminar series that will make its way across the globe throughout the Fall. Tailored to each market with products in demand locally, the series attracted more than 220 attendees in the U.S. alone and highlighted the versatility of RTD Tango, the RTS algorithmic trading system.*

*RTD Tango is a high-performance, event-based automated algorithmic trading system that enables users to code and deploy thousands of trading strategies simultaneously across multiple assets and exchanges.*

The U.S. series, co-hosted with major exchanges, began June 12 with a focus on commodity trading at the new state-of-



RTS co-hosted the popular algorithmic trading seminars with U.S. exchanges

the-art ICE Trading Center in New York. Next, RTS worked with NYMEX to host a July 24 seminar focused on energy trading in Houston, and the U.S. series culminated on August 6 with a 100-person crowd gathered at the CME Group to hear about algorithmic trading opportunities across the yield curve in fixed income, particularly in the CME Group's Treasury products. »

## EDITORIAL

### STEFFEN GEMUENDEN

Co-CEO of RTS Realtime Systems Group



It's been an extraordinarily busy summer for RTS. Our team has been hard at work to ensure that we continually upgrade our state-of-the-art

technology and offer an expanding range of services to meet our clients' diverse, evolving needs.

The result of these efforts is evident in the confidence placed in us by new clients, major exchanges and existing clients who are contracting with us for additional services.

In this issue, we outline some of the recent successes, including an important new relationship with MexDer, the Mexican derivatives exchange; our fast-growing data center offering; leading firms deploying RTD Tango, and our first global seminar series, focusing on algorithmic trading.

Strong attendance at these seminars, which we developed to satisfy the significant demand for demos of our RTD Tango offering, reinforces the tremendous interest in algorithmic trading, and our leadership as a first mover in providing a comprehensive solution. We recently completed the U.S. portion of the seminars and look forward to upcoming sessions in Asia, Europe and the Middle East.

As Screen-shot goes to press, we are embarking on new efforts in Asia, including our algorithmic trading seminars and a presence at major trade shows in Hong Kong, Singapore and Tokyo.

We hope to see you there.

Sincerely,  
Steffen Gemuenden

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Participating in the Chicago seminar was The Bond Buyer's RapiData. As previously announced, RTS has an agreement to give RTD Tango users the ability to incorporate important economic news releases into their automated trading strategies via the new RapiData low latency digital economic data feed. RTS is the first to offer this service to clients, enabling them to react within milliseconds to new information about U.S. inflation, employment, productivity and other indicators.

Attending the Houston seminar was Weather Insight, a Houston-based company that has become the fastest provider of weather information to the trading and financial markets. Weather Insight serves the energy trading community, with delivery of energy-related news and technology that allows physical and financial traders to incorporate the forecasts directly into their automated or semi-automated trading programs. The company is the only provider to offer the data not only three to four minutes faster than any other, but also to deliver it in a computer-readable format, rather than in the form of weather maps that few traders can interpret directly. Weather Insight clients can receive customizable instant messages for the data of most interest to them, in addition to incorporating the technology into their algorithmic trading strategies. The company also archives the historical government weather forecasts, offering analyses of trends that traders can work into their strategies.

#### Coming next:

- Seminars in Asia in September, and in London, Frankfurt and Dubai in October. If you are interested in attending in any of these markets, please e-mail [info@rtsgroup.net](mailto:info@rtsgroup.net).
- Interviews with seminar participants are available on [www.automatedtrader.net](http://www.automatedtrader.net).

## 2. RTS ON TOUR – ASIA

*In conjunction with the algorithmic trading seminar series coming to Asia in September, RTS is actively involved in Asian trade conferences throughout the month.*

On September 9-10, RTS will be exhibiting at the Electronic Trading Asia conference in Hong Kong. The RTS algorithmic trading seminar will take place at the conference on September 11 at 4.20 p.m. local time.

Immediately after, RTS will return to the FOW Derivatives World conference in Singapore September 11-12. Prior to the start of the conference on September 11, the algorithmic trading seminar will take place in the SGX Auditorium, beginning at 11 a.m. local time.

RTS will also host a booth September 17-19 at the fourth annual FIA Asia Derivatives Conference in Tokyo, conducting the final Asian algorithmic trading seminar on September 17, immediately prior to FIA Asia in the same location (Westin Hotel), from 9.30-11.30 a.m. local time.

## 3. MEXDER SELECTS RTS AS FRONTEND TECHNOLOGY PROVIDER

*MexDer, the fast-growing Mexican Derivatives Exchange, in July selected RTS to be the exclusive provider of the next generation frontend for its electronic trading platform. The important agreement includes distribution of RTS trading screens to MexDer local members including market makers, brokers and clearing firms.*

» Article 3 continued from second page

**RTS is providing its suite of trading solutions, which includes the high-performance trading platform, the RTD Realtime Trading Desktop, and the white-label version of RTS' web-based frontend, eRTD. MexDer is working closely with RTS to roll out and install the RTS suite of frontend solutions to its Mexican exchange members.**

A team of RTS representatives recently met with more than 80 local MexDer participants to introduce them to RTS as well as demonstrate RTD and eRTD. MexDer participants were enthusiastic about the technology, according to John Dempsey, RTS Vice President, Business Development. Key members of the MexDer staff have begun to learn how to train their members in anticipation of the launch.

"We have been taking enormous steps to facilitate international access to our markets. Our products are really

benchmarks not only for Mexico, but for the Latin American region as a whole, and we believe this next generation frontend will further our global growth potential," said Jorge Alegría, Chief Executive Officer of MexDer. "The roll-out of the RTS frontend solutions, which will be completed in short order, enables us to execute on our strategy of upgrading our local members' access from our pro-



■ Luis Acevedo, COO, MexDer; John Dempsey, VP Business Development, RTS; Jorge Alegría, CEO, MexDer

prietary trading terminals to the next generation screen, based on the popular FIX protocol messaging that has become the industry standard."

Steffen Gemuenden, Co-CEO and President of RTS, said: "Our selection as exclusive provider of MexDer's critical frontend reinforces our position as a leading technology solutions provider throughout the globe, and we stand ready to assist our clients and other marketplaces in meeting their large-scale technology needs. MexDer is leading the way among emerging market exchanges; we are honored that RTS technology will be used to help the exchange grow."

"It's been a real pleasure working with MexDer to introduce this significant technology upgrade to its members," Dempsey said. "We take great pride in the confidence placed in us by the exchange."

**MexDer was named Emerging Exchange of the Year by FOW Magazine in 2007.**

#### 4. RTS DATA CENTERS CREATE ONE-STOP OPPORTUNITIES

**RTS has continued to expand on its state-of-the-art data center offerings with co-location and proximity services, creating one-stop opportunities for network, software and exchange connectivity capabilities.**

Currently operating in Chicago, Frankfurt and London, with Singapore coming soon, the data centers provide proximity hosting for the major exchanges, including CME Group, ICE, Eurex, LIFFE, LSE and SGX, giving our clients the ability to cost-effectively co-locate with ultra low latency. Our hubs offer the ability to trade local exchanges locally, avoiding both latency and the higher costs associated with establishing new connections independently.

Firms which choose to contract with RTS can achieve significant cost savings from RTS-hosted servers, shared infrastructure and even full turnkey solutions.

RTS' leading position in co-location and proximity was further underscored at Deutsche Boerse's Open Day 2008,

on August 28 at the Neue Boerse in Frankfurt, Germany. The Deutsche Boerse IT Conference 2008 was a first-of-its-kind meeting for IT executives in the financial industry. The agenda included practical, down-to-earth workshops and presentations, allowing for

ample discussions. RTS, which was founded in Germany in the early days of electronic trading, hosted the panel discussion with clients and experts from Europe and the U.S. on current opportunities related to proximity, hosting and co-location. ■

##### RTS DATA CENTER VALUE PROPOSITION

###### Fast, Resilient, Redundant

- Strategically located facilities in London, Frankfurt and Chicago
- Access to over 50 global derivative and cash markets

###### Scalable and Flexible

- Rapid deployment of RTS trading solutions to new clients and traders anywhere in the world
- Access to new markets without lengthy infrastructure delays

###### Cost-effective

- Fully managed hosted solution
- 24/7 monitoring and management of networks and infrastructure
- No infrastructure or support costs
- Hardware & software maintained by qualified RTS staff

###### Convenient

- Range of access methods (leased lines, internet)
- Remote desktop technology

## 5. RTD TANGO IN ACTION

*Increasingly, firms are employing algorithmic trading strategies and contracting with RTS to establish or enhance their automated algorithmic trading capabilities. Just since June, three firms in major financial centers have added RTD Tango capabilities.*

*RTD Tango is an event-based automated algorithmic trading system that enables users to code and deploy thousands of trading strategies simultaneously. RTD Tango is a multi-asset, multi-exchange solution that handles multi-layer algorithmic trading strategies and is suitable for a broad range of industry professionals and business models.*

### UPCOMING EVENTS:

#### **Electronic Trading Asia**

Sept. 9-10, Hong Kong

#### **Solutions for Algorithmic Traders at Electronic Trading Asia Conference**

Sept. 9, Hong Kong (4.20-6pm)

#### **FOW Derivatives World Asia**

Sept. 11-12, Singapore

#### **Solutions for Algorithmic Traders at SGX Centre**

Sept. 11, Singapore (11am-1pm)

#### **FIA Asia Derivatives Conference**

Sept. 17-19, Tokyo

#### **Solutions for Algorithmic Traders at FIA Asia Derivatives Conference**

Sept. 17, Tokyo (9.30am-11.30am)

#### **Screen Event**

Sept. 25, Amsterdam

#### **24th Annual Futures & Options Expo**

Nov. 10-12, Chicago

**GTL Trading DMCC**, a Dubai-based broker and clearing member of the Dubai Gold & Commodities Exchange (DGCX), successfully deployed RTD Tango for its proprietary trading and market making on the DGCX. GTL is using RTD Tango for high frequency two-way market making of gold, currencies and crude oil futures.

More recently, **Kyte Group Limited**, a leading U.K.-based clearing firm for futures and options, has deployed RTS technology to offer direct market access (DMA) to European equities via the Merrill Lynch X-Direct trading platform.

Kyte, whose clients include banks, hedge fund managers and market makers, also offers institutional brokerage services. Plans are underway for Kyte to add RTS-provided access to U.S. equity markets as well, allowing clients to execute additional algorithms and strategies via RTD and RTD Tango.

**Berenberg Bank**, Germany's oldest private bank, has also just deployed RTD Tango and signed on for proximity service from the RTS Frankfurt data center. The arrangement marks the first time a major brokerage firm is using Tango and RTS proximity hosting for high-speed algorithmic trading execution business on behalf of institutional end-user clients. Berenberg receives order flow from institutional clients via the FIX protocol. With Tango, Berenberg has extended its capabilities to receive algorithmic instructions and trading parameters via its FIX engine, which is now connected to the Tango server via the Tango XML interface. The respective client trading strategies are created and activated according to the parameters established. RTS is hosting FIX, Xetra connectivity and Tango capability in its Frankfurt data center. ■

### LATEST PRESS RELEASES:

- Berenberg Bank successfully deploys RTS algorithmic trading solutions in concert with proximity hosting
- Kyte Group Deploys RTS Technology to Offer DMA to European Equities with Merrill Lynch X-Direct
- Raiffeisen Centrobank successfully deploys RTS connectivity solutions
- MexDer Selects RTS as Front-end Technology Provider
- RTS offers high performance connection to LIFFE CONNECT
- Dubai based broker, GTL, deploys RTD Tango
- RTS to offer access to ULLINK

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